



# Tellabs™ Deployment Partner On-Site Mentoring

Part Number SL20002

Tellabs deployment partner mentoring is a critical piece of the partner certification program. Mentoring allows candidate Service Partners who have received formal Tellabs Training and Certification to build confidence in their new skills during their initial Optical LAN deployment. A Tellabs Subject Matter expert will shadow and provide your team members with the opportunity to utilize what they learned in class while receiving coaching, informal instruction and demonstration.

## Service Description

The following items will be completed by Tellabs as part of the Tellabs Optical LAN Deployment Partner Mentoring.

- Up to 5 contiguous days of On-Site Mentoring for knowledge transfer regarding topics such as:

### OLT

- Turn up, configuring and activating the OLT/ONT
- Guidance regarding the creation of VLANs/Profiles
- System Configuration (IP Addresses, serial numbers, etc.)

### Panorama PON

- Guidance regarding setup of the Tellabs Panorama PON EMS
- Setup and configure IP Addresses
- Discovery
- Back-Up and Restore Procedures
- Verifying communications across elements of the Optical LAN network including ping tests of ONTs and data connections.

## Integrator/Customer Responsibilities

The integrator/customer is responsible for ensuring that the following items are completed prior to dispatch of the Tellabs representative to the installation site and in accordance with Tellabs most recent published procedures.

- Provide system planning details to Tellabs, including VLAN information, IP information and any Access Control rules a minimum of 7 days prior to on-site arrival of the Tellabs representative.
- Integrator is responsible for confirming power to the OLT is established and outside network hardware and end devices are on-site prior to Tellabs arrival.
- Provide server hardware and software for configuration unless otherwise specified.
- Install fiber splitter and facility cabling, plus all cabling between the OLT and any ONT locations as required.
- Install/mount ONT equipment.

- Provide appropriate power source wired for outputs to the OLT (and fan tray as applicable).
- Assign a single point of contact to manage the program, internal resources, provide status updates and identify priority sites and mentoring topics as well as job start and completion sign off agreement.

## Out-of-Scope Activities

The items below are not included in the scope of the Partner Mentoring offering. If these items are needed, Tellabs will provide a separate proposal to cover the additional charges.

- System Design and Network Planning
- Materials
- EF&I Services (Engineering, Furnish, Install)
- Installing/mounting Tellabs ONT equipment
- Installing any nonsystem equipment (e.g., maintenance bays, fiber distribution panels/racks, BDFBs, main aisle grounds, AC outlets or power strips, etc.).
- Providing services in outdoor cabinet environments.
- Any activity requiring overtime or premium (outside normal work hours) pay. It is anticipated that the customer will provide Tellabs sufficient scheduling flexibility to avoid such activities.
- Specialized or union labor.
- Formalized Product Training.
- Furnishing software or hardware for system or server.
- Any additional system acceptance testing, certification or security testing not referenced in this proposal including test reports or records.
- Idle time on-site due to conditions outside of Tellabs' control.
- Movement of Tellabs product into or out of installation location.



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